

## **Sell Out Specialist – Summer Job**

### **“Lead in promoting Company’s Multinational range of products”**

#### **Nestlé Malta Ltd**

#### **Full Time Summer Job**

You are a dynamic young University Student who possess autonomy and ability to work with minimum supervision, good communication skills, able to develop good working relationships with both customers and colleagues, decision making ability and service orientation, willing to support Nestlé team and share our passion for our brands.

We offer the opportunity to join an environment of dedicated staff and the opportunity to work in an international environment with a strong training focus, to coordinate sales and marketing efforts for a number of our most recognized brands and categories, ensuring that Company’s trade initiatives are properly implemented, monitored and effective.

#### **Key responsibilities**

- Monitor Nestlé products on Point of Sales, availability, visibility and accessibility for shopper;
- Ensuring POS material and other communication is placed on shelves and displays;
- Review and report on performance indicators on Point of Sales
- Execute and Monitor Point-of-Sale Projects, pre and post evaluation of Marketing plans and Trade initiatives;
- Liaise with Marketing, Sales and Trade Marketing departments any damaged shelves, stands or visuals belonging to the company;
- Establish and maintain a good relationship with key store individuals;
- Conduct market researches on existing and new products;
- Identify new opportunities for Product placement

#### **Education and experience**

- Undergoing BC in Management, Accounts, Marketing and Economics, BC in Business & Computing, BC in Communication;
- Good business acumen with a flair for number crunching & project management abilities;
- Ability to work independently while being a team player to achieve common goals;
- Good planning and organizing skills, with entrepreneurial spirit;
- Good Communication and Relational skills;
- Decision Making ability and service orientation;
- Fluent in Maltese and English;
- Driving license mandatory.

The Nestlé Group is the World’s leading Nutrition, Health and Wellness Company with 92.2 billion Swiss Francs in sales in 2013, more than 330,000 employees worldwide and 468 factories in more than 86 countries. We offer an attractive and dynamic international working environment with constant opportunities for development, reflecting our conviction that people are our most important asset. Learn more about our Group and reasons to join us on [www.nestle.com](http://www.nestle.com)